

The CCAR Pulse

Where Our Members Live and Work



Fairview/Lucas

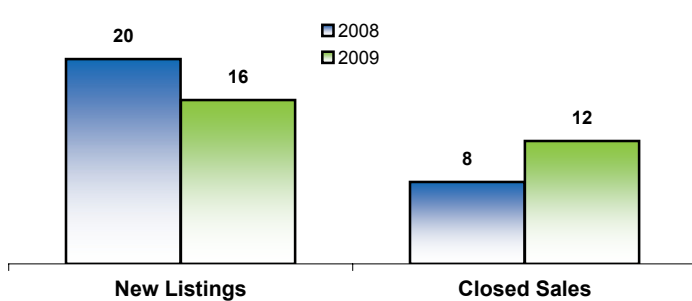
December

Entire Year

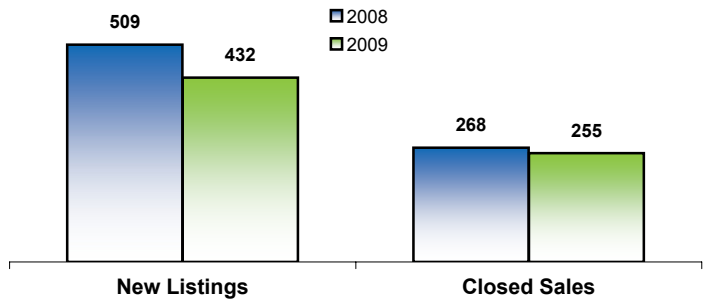
Collin County, TX	2008	2009	Change	2008	2009	Change
New Listings	20	16	- 20.0%	509	432	- 15.1%
Closed Sales* (reported)	8	12	+ 50.0%	268	255	- 4.9%
Closed Sales* (projected)	8	13	+ 62.5%	268	256	- 4.5%
Average Sales Price**	\$439,925	\$539,686	+ 22.7%	\$363,826	\$329,116	- 9.5%
Median Sales Price**	\$218,500	\$301,700	+ 38.1%	\$285,000	\$275,000	- 3.5%
Percent of Original List Price Received at Sale**	92.1%	94.9%	+ 3.0%	94.7%	93.2%	- 1.6%
Average Days on Market Until Sale	194	94	- 51.3%	132	124	- 6.1%
Single-Family Detached Inventory	162	125	- 22.8%	--	--	--
Townhouse-Condo Inventory	4	2	- 50.0%	--	--	--

*Due to the typical delays in recording sales, reported unit activity will appear artificially low for the most recent month. Our projected unit activity assumes that only 89% of all sales are reported in in time for this report. Year-to-Date figures are now updated each month in the interest of accuracy. **Does not include seller's concessions.

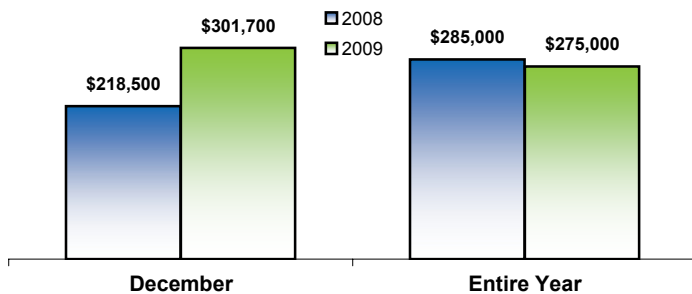
Activity—Most Recent Month



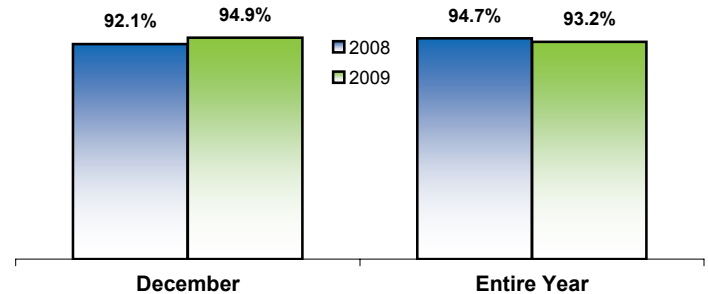
Activity—Entire Year



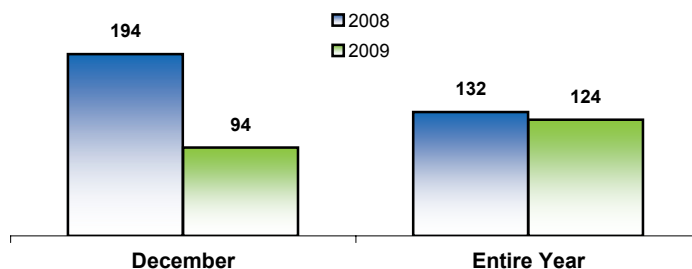
Median Sales Price



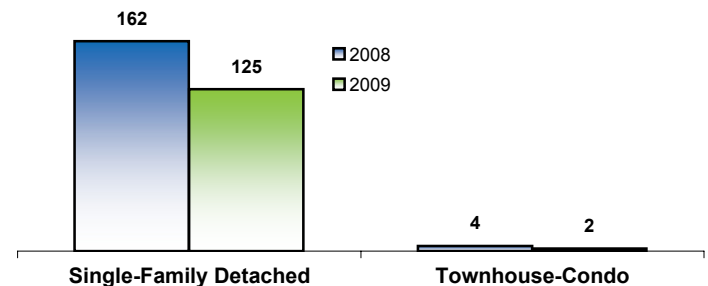
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.